

The Business of Construction and the Process of Scheduling

David Zachry

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The Business of Construction and The Process of Scheduling

“My Philosophy”

by H. B. Zachry, Sr.

I do not choose to be a common man. It is my right to be uncommon if I can. I seek opportunity – not security.

I will refuse to be a kept citizen, to be humbled and dulled by having my state and nation look after me.

I want to dream and to build, to fail and to succeed – never to be numbered among those weak and timid souls who have known neither victory nor defeat.

I know that happiness can come only from the inside through hard constructive work and sincere positive thinking.

I know that the so-called pleasures of the moment should not be confused with a state of happiness.

I know that I can get a measure of inner satisfaction from any job if I intelligently plan and courageously execute it.

I know that, if I put forth every iota of strength that I possess – physical, mental, spiritual – toward the accomplishment of a worthwhile task, ere I fall exhausted by the wayside, the Unseen Hand will reach out to pull me through.

Yes, I want to live dangerously, plan my procedures on the basis of calculated risks, to resolve the problems of everyday living into a measure of inner peace.

I know that if I know how to do all this, I will know how to live, and if I know how to live, I will know how to die.

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*I know that happiness can come only from the inside through **hard constructive work** and sincere positive thinking.*

I know that the so-called pleasures of the moment should not be confused with a state of happiness.

*I know that I can get a measure of inner satisfaction from any job if I **intelligently plan** and **courageously execute** it.*

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Dream and build.

Intelligently plan.

Have procedures.

Calculate risks.

Courageously execute.

Hard work.

Fail and succeed.

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Dream and Build...

EVERY PERSON MATTERS

We respect each person as a unique individual.
We value our differences as a key to our future and a sign of our strength.
We have the humility to learn from one another at all levels.
We recognize contributions and reward accomplishments based on individual abilities and performance.
We provide without compromise the training, tools, and mutual accountability necessary for everyone to work safely every day.

TOGETHER WE CAN DO GREAT THINGS

We are open, honest, and fair with our coworkers and our business partners.
We challenge ourselves and one another to excel in all our undertakings and take pride in what we can accomplish together.
We create and innovate.
We "seek opportunity – not security."

THIS IS MORE THAN A JOB

We support and encourage one another in pursuing our personal and professional goals.
We embrace our responsibility to improve people's lives in the communities where we live and work.
We use our resources wisely and preserve our environment for future generations.

What is most important? What are you unwilling to compromise?"

- Schedule? Quality? Cost?
- Reputation?
- Future business?

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Dream and Build...

- Pick the timeframe you want your dream to last, then build an organization to do it...
 - 1-3 Years = Supervision
 - 3-10 Years = Management
 - >10 Years = Leadership
- <3 weeks = Foremen
- 3 weeks - 90 days = Superintendent
- 90 days - Completion = Project Management
- >Completion = Organization



Intelligently Plan...

"A goal without a plan is just a wish."

Antoine de Saint-Exupery

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"The secret of getting ahead is getting started. The secret of getting started is breaking your complex overwhelming tasks into small manageable tasks, and then starting on the first one."

Mark Twain

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"If we are facing in the right direction, all we have to do is keep on walking."

Buddhist proverb

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Intelligently Plan...

- To “Intelligently plan” takes **a lot of help**:
 - Operations
 - Safety
 - Equipment
 - Procurement
 - HR and Training
 - Accounting
 - Legal
 - IT
 - Risk
 - Design/Engineering
- Ever feel that everyone seems to think planning is easy or just happens?

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Have Procedures...

- Procedures lead to Consistency. Consistency leads to Knowledge.
 - Operational knowledge
 - Estimating
 - Project Schedule and Cost Controls
 - Work planning
 - Financial knowledge
 - Predictability
 - Credibility
 - People knowledge
 - Training and Development
 - Ability to successfully transition supervision, management and leadership
 - Support the culture and create expectations of, and from, people



Calculated Risks...

Take Calculated Risks.



Courageously Execute...

(Intelligently) Plan the work. Work the plan.

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Hard Work

Work Hard.

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Hard Work

Work Hard.



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Fail and Succeed

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Fail and Succeed

“Success is not final, failure is not fatal; it is the courage to continue that counts.”

Winston Churchill

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Fail and Succeed

"It is not the critic who counts; not the man who points out how the strong man stumbles, or where the doer of deeds could have done them better. The credit belongs to the man who is actually in the arena, whose face is marred by dust and sweat and blood; who strives valiantly; who errs, who comes short again and again, because there is no effort without error and shortcoming; but who does actually strive to do the deeds; who knows great enthusiasms, the great devotions; who spends himself in a worthy cause; who at the best knows in the end the triumph of high achievement, and who at the worst, if he fails, at least fails while daring greatly, so that his place shall never be with those cold and timid souls who neither know victory nor defeat."

Theodore Roosevelt

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What questions do you have?